alkira

Financial Services Firm

Unifies Cloud Networks and SD-WAN, Becomes Even More Agile

This leading-edge firm, always at the forefront in deploying technology that allows associates to work anywhere, as securely as possible, as fast as possible, wanted technology to help them interconnect all their cloud environments and their SD-WAN. Alkira fit right in.

In addition to putting a consistent face on networking in every cloud environment they use, making interconnections with the SD-WAN easier and more reliable, Alkira also removed single points of failure in those interconnects. The newfound simplicity of connecting in new environments and modifying configurations allowed the team to avoid three new hires they had planned. New visibility into traffic flows among cloud environments and the SD-WAN has added valuable new insight into the sources of any performance problems.

Alkira also serves as the conduit from an Azure virtual desktop environment to the rest of the company's resources. Every associate, working anywhere in the world, reaches all platforms via Alkira.

The firm also leans on Alkira for easier, faster location adds and drops, both physical and cloud. Alkira has fit right into their "MPLS never" SD-WAN approach, both providing a backbone (as for the Azure virtual desktop traffic) and improving use of cloud platform backbones generally.

For its extranet connections to partners, and its regular mergers and acquisitions, using Alkira accelerates the details. It shaves two-thirds off the calendar time needed to integrate a new partner, and similarly speeds up assimilation of an acquired company.

88% reduction in time to add a new extranet partner

| Demographics	
Staff	Midsize (250 - 2500)
Revenue	Midsize ($300M - $1B)
Culture	Leading Edge/Bleeding Edge

"**[In addition to being faster to connect to a partner company, it's] easy to connect without merging networks, keep the two separate until we can fully understand their security. We can control access in both directions with policies that provide us more control and protection. We don't know what we are getting ourselves into until we have a look.**"
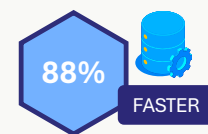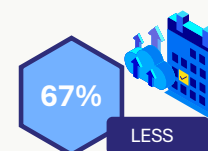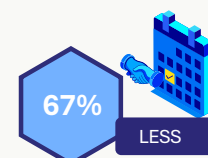
IT Infrastructure Manager

Benefits of Alkira

88% LESS — Staff Time to Add New Clouds
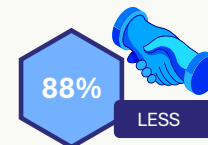
88% LESS — Staff Time to On-board New Partners

88% FASTER — To Connect Data Centers

67% LESS — Calendar Time to Add New Clouds

67% LESS — Calendar Time to Onboard New Partners
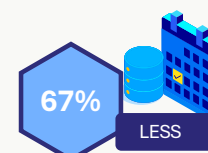
67% LESS — Calendar Time to Connect Data Centers